#### Singapore 800 852 8089 sgsupport@Lifevantage.com

# **DISTRIBUTOR APPLICATION & AGREEMENT**

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## LIFEVANTAGE DISTRIBUTOR ENROLL/ENROLLLMENT/ENROL/ENROLLLMENT ORDER.

All new enroll/enrolling Distributors are required to purchase a non-commissionable Digital Start Kit at time of sign up (optional where prohibited by law). The cost of the Digital Start Kit is \$\$60.00 SGD inclusive of GST. An enroll/enrolling Distributor can meet the Digital Start Kit requirement by purchasing the Digital Start Kit by itself or through the Silver Pack, Gold Pack or Platinum Pack, which include the Digital Start Kit and value priced LifeVantage products.

To complete your enroll/enrolllment, please fill out and attach the <a href="Product Price List and Order Form">Product Price List and Order Form</a>
to this LifeVantage Distributor Application and Agreement form.
<a href="https://www.lifevantage.com/sg-en/price-list">https://www.lifevantage.com/sg-en/price-list</a>

#### LIFEVANTAGE DISTRIBUTOR AGREEMENT

By signing and submitting this form and payment of my Digital Start Kit, I acknowledge that I am applying to become a LifeVantage Distributor of LifeVantage Singapore Pte. Ltd. ("LifeVantage") and I acknowledge and agree that I have read and agree with this LifeVantage Distributor Application and Agreement, the LifeVantage Policies and Procedures, the LifeVantage Sales Compensation Plan, and the LifeVantage Privacy Policy and Website  Use Agreement along with all monthly subscription requirements which all are incorporated herein and made part of this Agreement.			
Applicant Signature	Co-Applicant Signature (If applicable)		
Date (DD/MM/YYYY)	Date (DD/MM/YYYY)		

#### LIFEVANTAGE DISTRIBUTOR AGREEMENT

#### PART I. DISTRIBUTOR AGREEMENT TERMS AND CONDITIONS

# SECTION 1. Definitions:

- 1.1 The "Agreement" consists of (1) this LifeVantage Distributor Application and Agreement; (2) the LifeVantage Policies and Procedures ("P&P"); (3) the LifeVantage Sales Compensation Plan (the "Compensation Plan"); (4) the LifeVantage Privacy Policy and Website Use Agreement and (5) any other applicable Business Entity forms and (6) subsequent amendments to any of the preceding documents.
- 1.2 "Acceptance" means the LifeVantage acceptance of your application to become a LifeVantage Distributor.
- 1.3 The "Definitions" found within the P&P are incorporated herein.
- 1.4 "Your Marketing Organization/organization," "your downline Marketing Organization/organization," or "your downline sales Organization/organization" means the network of LifeVantage Distributors and

Customers who exist under your position pursuant to the Agreement.

- 1.4.1 "Your Marketing Organization/organization" or "your downline" or any similar reference, is only used for simplicity purposes. You understand that (1) you do not have any ownership
- or possessory right, title or interest in any downline individual, entity, Organization/organization or in any materials generated by LifeVantage or created by you or any other individual
- or entity to the extent that it consists, in whole or in part, any information about LifeVantage downlines or any part of the Agreement; (2) the sole property interest of a LifeVantage Distributor with respect to downlines is the contractual right to receive commissions as set forth in the Agreement; and (3) that LifeVantage is the sole owner of any and all Marketing Organization/organization or downline rights, titles, interests and materials.
- 1.5 "Materials," "Promotional Materials" or "a Publication" means any publication created or adopted by LifeVantage that is made available to its Distributors from time to time. **SECTION 2. Term:**

The term of this Agreement is one (1) year from the date of the LifeVantage acceptance of your submitted application. If you fail to renew your LifeVantage Distributorship pursuant to the P&P, or if this Agreement is canceled for any reason, you will lose your rights as a LifeVantage Distributor. LifeVantage may terminate this Agreement for convenience at the end of any month by giving one (1) months' notice for every consecutive complete year that this Agreement has been in place up to a maximum of three (3) months' notice. A reasonable renewal fee will be due each year of this Agreement. If the renewal fee is not paid, the Agreement may terminate.

### SECTION 3. Independent Contractor Status:

As a LifeVantage Distributor, you will always be an independent contractor and not an employee, commercial or agent, partner, or franchisee of LifeVantage. LifeVantage is not responsible for withholding and will not withhold or deduct from your bonuses and/or commissions, if any, taxes of any kind other than as required by law.

### SECTION 4. Legal Provisions Relative to the Agreement:

- **4.1** Any promises, representations, offers, or other communications by anyone that precede the effective date of this Agreement and that are not contained in this Agreement are, to the extent permitted by law, of no legal force and effect as to this Agreement and are excluded. You acknowledge that you have not relied on any such representation in entering into this Agreement. Nothing in this Agreement shall limit liability for fraud or fraudulent misrepresentation.
- **4.2** This Agreement may be amended from time-to-time at the sole discretion of LifeVantage. Any amendments except for amendments required to comply with law (which shall be effective immediately) will only become effective thirty (30) days after LifeVantage has given notice to you (including by placing a notice on the LifeVantage website). If you do not accept any amendment you may terminate this Agreement for convenience with immediate effect at any time.

## SECTION 5. Rights to Transfer or Delegate:

- **5.1** You do not have any right to transfer or assign any rights or delegate any duties under the Agreement without the prior written consent of LifeVantage. Any attempt to transfer or assign the Agreement without the prior express written consent of LifeVantage is totally ineffective and void and will be a breach of this Agreement.
- 5.2 LifeVantage has the right to transfer or assign any or all its rights and to delegate any or all of its duties under the Agreement without your prior written consent but shall give notice of any such transfer or assignment by placing a notice on the LifeVantage website.



#### **SECTION 6. Publicity Rights:**

LifeVantage is authorized to use your name, photograph, personal story and/or likeness in advertising/promotional materials while the Agreement is in effect and for the six (6) months immediately after its cancellation, unless you give LifeVantage notice withdrawing such consent. Remuneration for the above use shall be deemed included in your Financial Distributions (as such term is defined in Section 12 of the P&P). You waive all additional claims for remuneration for such use.

#### SECTION 7. You understand that as a LifeVantage Distributor:

- 7.1 You have the right to present for sale LifeVantage products and services in accordance with this Agreement.
- 7.2 You have the right to enroll/enroll persons as LifeVantage Distributors or Customers of LifeVantage products in accordance with this Agreement.
- 7.3 You have an obligation to comply with all national laws, ordinances, rules, and regulations, and shall make all reports and remit all withholdings or other deductions as may be required by any national law, ordinance, rule or regulation.
- 7.4 You have an obligation to perform your obligations as a LifeVantage Distributor with honesty and integrity in accordance with the P&P.
- 7.5 It is illegal for a promoter, distributor or participant in a network marketing or multi-level marketing enterprise to persuade anyone to make a payment by promising benefits from getting others to join the enterprise. You shall not make and should not be misled by claims that high earnings are easily achieved.
- 7.6 You have the following rights within thirty (30) calendar days of entering into this Agreement:
- **7.6.1** LifeVantage Distributors are entitled to a 30 day 100% product satisfaction guarantee. If for any reason, a Distributor is unhappy with their LifeVantage product, they may return all product, opened and unopened, within thirty (30) days of purchase for a 100% refund, minus any shipping and handling costs. After 30 days of purchase, only unopened product that is in a resalable and restockable condition, with at least 6 months remaining before its expiration date may be returned within twelve (12) months of purchase and shall receive a 100% refund, less a 10% handling and restocking fee and any shipping and handling costs, conditioned upon the receipt of a Return Merchandise Authorization/ authorization ("RMA"), issued through Customer Support. Distributors are responsible for returning any products to LifeVantage within 10 business days of issuance of the RMA or said products will not be eligible for return. Please allow for up to twenty (20) days from the time that the product is received for the refund to be processed.
- 7.7.1 Delivery. Costs for delivery of products may be in addition to the price of the product. Product will be delivered within 30 days after your credit card has been processed. If product cannot be delivered within 30 days, you will be notified via email of a new delivery date for the products.
- 7.7.2 LifeVantage may recover Financial Distributions paid to you as legally permitted. All such repayments will be made by you within ten (10) business days of demand. **SECTION 8. Governing Law, Resolution of Disputes:**
- **8.1** The interpretation and enforcement of this Agreement is governed by and shall be construed and interpreted in accordance with the laws of Singapore without giving effect to conflicts of law principles.
- **8.2** If either party to this Agreement believes that it will suffer irreparable damage as a result of the actions of the other party, it may seek injunctive relief, but only injunctive relief in the courts of Singapore by complying with the injunctive proceeding provisions in the P&P manual.
- **8.3** You acknowledge that the covenants set forth in this Agreement and in the P&P are reasonable and necessary to protect the legitimate interests of LifeVantage and that LifeVantage would not enter into this Agreement in the absence of such covenants. You further acknowledge that your breach of the covenants set forth in this Agreement and in the P&P would likely cause LifeVantage irreparable harm, the amount and extent of which would be very difficult to estimate or ascertain. Therefore, you agree that LifeVantage shall be entitled, without the necessity of posting a bond or other security, to the issuance of injunctive relief to enjoin you from breaching or threatening to breach such covenants. Injunctive relief shall not be the exclusive remedy available to LifeVantage.

#### **SECTION 9. Privacy Collection Notice:**

#### PRIVACY COLLECTION NOTICE

LifeVantage is collecting your personal information to establish and maintain a relationship with you, including to create a Distributor account, respond to your queries, process your orders, make payments to you and to keep you informed of new products and services. Failure to provide your personal information may prevent LifeVantage from processing your LifeVantage Distributor Application and Agreement. LifeVantage may also obtain (and disclose) your personal information from/to our Distributors and our affiliates (who may be located in other countries, such as the USA, Canada, countries within the European Union, Japan, Hong Kong, Mexico, Taiwan and Thailand) to, for example, manage your relationship with LifeVantage and other LifeVantage Distributors, and for recognition and reward purposes. LifeVantage may also disclose your personal information to services providers we have engaged to provide services on our behalf, such as payment processors, couriers and marketing service providers, some of which may be located overseas, including in the USA.

Further information about our privacy practices and procedures is contained in our <u>LifeVantage Privacy Policy and Website Use Agreement</u>. If you would like to seek access to or correct your personal information, or make a privacy complaint, please refer to this Agreement for further details.

## **SECTION 10. Communication and Data Protection:**

By signing and submitting this Agreement, you agree that LifeVantage or a party acting on its behalf may contact you by email or at the telephone numbers or fax number listed on your application or as updated. You understand that your consent is not a condition of purchase. You consent and agree to the LifeVantage Privacy Policy and Website Use Agreement as amended from time to time and incorporated herewith by this reference, when you sign and submit this Agreement. You specifically authorize LifeVantage to communicate with you by e-mail for any purpose, including formal notices pursuant to the Agreement, at the email address you have entered on this application. You consent to receiving communications from LifeVantage by e-mail ("electronically") and you agree that all agreements, notices and other communications that LifeVantage provides to you electronically satisfy any legal requirement that such communication be in writing, unless any applicable mandatory laws specifically require another form of communication. LifeVantage is the data controller of any Personal Information (as defined in the LifeVantage Privacy Policy and Website Use Agreement that you provide us with when you place an order for products or services. You agree that LifeVantage or a party acting on its behalf (i.e. a third party) may collect Personal Information from you including your name, birth date, gender, address, mailing address, phone and fax numbers and credit card information and transmit that information to LifeVantage Corporation which is located in the United States of America for the purpose of executing your order. LifeVantage may provide your Personal Information to its shipping partners and credit card processors for the purpose of processing your order. You consent and agree to LifeVantage transferring your data for these purposes. If you would like to request a copy of your Personal Information, would like to correct or update your Personal Information, would like to have your Personal Information removed, please contact

### SECTION 11. Miscellaneous:

11.1 An electronic, faxed or scanned e-mail copy of this Agreement shall be treated as an original in all respects. By signing this Agreement, you certify that you have received, have read understand and agree with the LifeVantage Policies and Procedures, the LifeVantage Sales Compensation Plan and the LifeVantage Privacy Policy and Website Use Agreement as set forth at www.lifevantage.com, as amended from time to time. You certify you have not been a LifeVantage Distributor, or a partner, shareholder, or principal or any entity having a LifeVantage business within the past six (6) months. You represent that you have had full opportunity (1) to read this Agreement; (2) to obtain guidance or advice of your own legal counsel; and (3) to communicate with LifeVantage concerning any comments or questions about your understanding of this Agreement. You agree and understand that any intentional or other misrepresentation of any information you provide on this Agreement may result in action by LifeVantage, including, but not limited to, termination of this Agreement. By signing and submitting this Agreement and payment, you acknowledge that you are applying to become a LifeVantage Distributor. You certify that you have read and agree to this Agreement and its included LifeVantage Subscription Program.

11.2 Government Issued Identification Number. You must provide LifeVantage with your correct Business Number for your Business Name.

11.3 If you are a GST registered distributor, you agree that LifeVantage will be the only party to issue a tax invoice in relation to the commissions earned from selling LifeVantage products.



#### PART II. LIFEVANTAGE SUBSCRIPTION PROGRAM TERMS AND CONDITIONS

The following terms apply only if you elect to participate in the optional LifeVantage Subscription Program.

1.1 You authorize LifeVantage to submit a charge for payment, from your credit or debit card as provided to LifeVantage, for your Subscription Order purchase of product that is specifically identified in this Agreement or as updated. You understand that there are no minimum number of purchases each month for participation in this Program.

1.2 You understand that your first order will be processed and shipped within 30 days of the LifeVantage acceptance of your first order. Furthermore, you understand that periodic shipments of the product that you have ordered will occur without any further action by you. You understand that there will be approximately a one (1) month interval between each shipment.

1.3 Right of Cancellation up to thirty days (30). You may cancel your Subscription Order participation within thirty (30) of the date of your submission of this Agreement to LifeVantage and receive a full refund of any Subscription Order related amounts charged to your credit or debit card for that initial Subscription Order. In addition, you can cancel your order without giving any reason within thirty (30) days after you (or a third party indicated by you, but excluding the carrier) receive the products that you have purchased. If your order is delivered in separate lots or consists of multiple products, this period starts once you have received the last lot or product. You will inform LifeVantage of your decision to cancel your Subscription Order participation or your order by submitting a written request via email sgsupport@lifevantage.com To meet the cancellation deadline, you must send your communication before the thirtieth (30th) day of the cancellation period has expired.

Effects of cancellation: LifeVantage will reimburse all payments received from you no later than fifteen (15) business days after LifeVantage has received your communication. LifeVantage may withhold reimbursement until it has received the products back or you have supplied evidence of having sent back the products, whichever is the earliest.

You must send back the products no later than fifteen (15) business days from the day on which you have communicated your cancellation to LifeVantage. You understand that you will bear sole responsibility of the cost of returning these goods. If the value of the product returned diminishes due to the handling of the products (except when it was necessary to establish the nature, characteristics and functioning of the products) you may be liable for the loss suffered by LifeVantage as a result.

Exceptions to the right of cancellation: The right of cancellation does not apply to (a) the delivery of products which are not suitable for return due to health protection or hygienic reasons if unsealed by you after delivery, or which are, after delivery, inseparably mixed with other items; (b) the supply of products made to your specifications or clearly personalized; or (c) the supply of products which may deteriorate or expire rapidly. Thereafter, refunds will be available as provided in the LifeVantage Policies and Procedures then in effect.

- 1.4 You understand that to change any feature of your Subscription Order, you must submit a new Subscription Order Application. Each Subscription Order Application will supersede all previous Subscription Order Applications. Notice of change must be received by LifeVantage at least three (3) business days prior to the next subscription order date.
- 1.5 This Agreement will remain in effect until:
- (1) you elect to modify it by calling Distributor Support and cancelling your Subscription Order;
- (2) you send, in writing, your cancellation of your participation in the Subscription Program to LifeVantage; or your order by submitting a request via email sgsupport@Lifevantage.com, or telephone 800 852 8089. You acknowledge that this cancellation notice must include your signature, printed name, address, and your LifeVantage Identification Number);
- (3) stop payment of any payment withdrawals by LifeVantage by notifying your issuing bank at least three (3) business days prior to the scheduled charging of your account; or (4) your payment method declines for three (3) consecutive months. Notice of cancellation must be received by LifeVantage at least three (3) business days prior to the next scheduled Subscription Order date in order to avoid charges for that month. You understand that if a cancellation notice is received by LifeVantage fewer than three (3) business days prior to the weekly Subscription Order date; cancellation will become effective the week following the week in which your notice of cancellation is received by LifeVantage.

  1.6 You understand that applicable shipping and handling fees will be added to your Subscription Order amount each month, based on the address to which your subscription orders are sent. You authorize LifeVantage to add such amount to the amount charged to the debit or credit card as provided to LifeVantage.

You understand that you will enter into the payment obligations contained in this Agreement if you do not exercise the termination and cancellation rights which you have, as set forth hereinabove, and you hereby acknowledge and agree that your financial situation does not prevent you from accepting these payment obligations.

### PART III. INTERNATIONAL enroll/enrollIment/Enrol/enrollIment

The following terms apply to LifeVantage Distributors as they work in LifeVantage Authorized Countries outside of their Authorized Country. You agree that you have the right to enroll/enroll new distributors but that does not grant you the right to market LifeVantage Products or services registered in other LifeVantage Authorized Countries outside of your Authorized Country.

- 1.1 You acknowledge that every Authorized Country may have specific laws and requirements applicable to you as an enroll/enroller of LifeVantage Distributors in any Authorised Country, and you agree to comply with all laws, statutes and regulations of any LifeVantage Authorized Country and/or any other country, including but not limited to, all visa, immigration, and registration requirements.
- 1.2 You agree that you may purchase LifeVantage products and services in a LifeVantage Authorized Country only from the LifeVantage affiliated company designated as the exclusive wholesale provider in that Authorized Country, and that such affiliated company may require you to execute a separate product purchase agreement. You further agree that (i) you may only purchase LifeVantage products and services in an Authorized Country for personal use or to demonstrate to potential new distributors, and that you will not resell them, (ii) you have not, and will not, either directly or indirectly, sell or distribute any LifeVantage Products or other LifeVantage products or services registered in that LifeVantage Authorized Country, and (iii) you will comply with all applicable laws regarding the purchase of LifeVantage products and services in a LifeVantage Authorized Country.

### PART IV. PRIVACY SHIELD ONWARD TRANSFER PROVISIONS

This Privacy Shield Onward Transfer Provisions (the "Provisions") outlines additional terms and conditions with regard to the Independent Contractor Distributor ("Distributor") Receipt and Processing (defined below) of Personal Data (defined below) under or in connection with the LifeVantage Distributor Application and Agreement between LifeVantage Corporation and/or its subsidiaries (collectively, "LifeVantage") and you the Distributor. In the event of any conflict between the terms and conditions of the Provisions (below) and the Agreement, the terms and conditions of the Provisions will govern and control.

### Background

This purpose of the Provisions is to ensure that adequate safeguards are in place and followed with respect to a Distributor's Processing of Personal Data on behalf of LifeVantage, and to otherwise ensure the lawful Processing of Personal Data.



#### **Privacy Shield Terms and Conditions**

#### SECTION 1. Definitions.

Capitalized terms used and not defined in the Provisions have the respective meanings assigned to them in the Agreement. As used herein, the following terms have the provided meanings:

- 1.1 "Directive" means the Directive 95/46/EC of the European Parliament and of the Council of 24 October 1995 on the protection of individuals with regard to the processing of personal data and on the free movement of such data. For purposes of the Provisions, Directive further includes the laws of the Member States of the European Union that implement the Directive.
- **1.2** "GDPR" means the Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the possession and processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC.
- **1.3** "Personal Data" means data about an identified or identifiable individual that are within the scope of the Directive, or the GDPR, received by an Organization/organization in the United States from the European Union, and recorded in any form. For purposes of the Provisions, Personal Data is limited to the Personal Data Possessed and/or Processed by Distributor in Distributor's independent contractor business on behalf of LifeVantage.
- **1.4** "Principles" means the EU-U.S. Privacy Shield Framework Principles adopted by the U.S. Department of Commerce and European Commission on July 12, 2016, as may be amended. **1.5** "Processed," or "Processed," or "Processing" of Personal Data means any operation or set of operations which is performed upon Personal Data, whether or not by automated means, such as collection, recording, Organization/organization, storage, adaptation or alteration, retrieval, consultation, use, disclosure or dissemination, and erasure or destruction.

#### **SECTION 2. Distributor Privacy Responsibilities**

- 2.1 This Provisions covers the Processing of Personal Data, which will only be Processed by Distributor on documented instruction from LifeVantage for the limited purpose of providing services in connection with the Agreement. Data Processer will not Process Personal Data for any other purpose without LifeVantage's prior written consent.
- 2.2 Distributor will ensure that any personnel entrusted with the Processing of LifeVantage's Personal Data have committed themselves to confidentiality or are under an appropriate statutory obligation of confidentiality. The obligation to maintain data secrecy shall survive the termination of the respective independent contractor and/or employment relationship.
- 2.3 Distributor will Process Personal Data received from LifeVantage in accordance with the Principles, which includes (but is not limited to) providing at least the same level of privacy protection as is required by the Principles.
- 2.4 Distributor will immediately notify LifeVantage, in writing, if Distributor (i) makes a determination or reasonably suspects that it is not meeting or can no longer meet its obligations to provide the same level of protection as is required by the Principles; (ii) cannot ensure compliance with LifeVantage's instructions for Processing Personal Data; (iii) identifies or learns of any accidental or unauthorized disclosure or access to Personal Data, and will provide all relevant facts with respect to the disclosure or access; and (iv) cannot ensure compliance with or identifies any failure to comply with any applicable data security requirements. Distributor will fully cooperate with LifeVantage to investigate, stop, and remediate any such activities requiring notification under this Section. Upon any such notice to LifeVantage, Distributor shall immediately cease all possession and Processing of Personal Data hereunder unless and until otherwise instructed by LifeVantage.
- 2.5 Distributor will immediately inform LifeVantage in writing of any requests with respect to Personal Data received from LifeVantage's customers, employees, independent contractor distributors and/or other third parties. Distributor understands that any response to such requests requires prior written authorization from LifeVantage. Distributor will fully cooperate with and assist LifeVantage in responding to individuals exercising their rights under the Principles and any remediation efforts regarding accidental or unauthorized disclosures or access to Personal Data.
- 2.6 If and to the extent applicable, Distributor will assist LifeVantage in ensuring compliance with the obligation to perform data protection impact assessments and consult supervisory authorities with regard to certain high-risk Processing activities, taking into account the nature of Processing and the information available to Distributor.
- 2.7 Distributor will at least provide appropriate technical and Organization/organizational measures to protect Personal Data against accidental or unlawful destruction or accidental loss, alteration, and unauthorized disclosure or access taking into account the nature of the Processing in accordance with the requirements of the Directive and the GDPR respectively.
- 2.8 Distributor will deal promptly and properly with all inquiries from LifeVantage relating to Processing of Personal Data subject to the Provisions. Distributor will at LifeVantage's request submit its data processing facilities for audit, which will be carried out by LifeVantage or its designee. Distributor will fully cooperate with any such investigation procedures initiated by LifeVantage.
- 2.9 To the extent LifeVantage has given prior written consent to Distributor to subcontract, the Distributor shall inform LifeVantage of any intended changes concerning the addition or replacement of other service providers, thereby giving LifeVantage the opportunity to object to such changes. Where the Distributor engages another service provider for carrying out specific processing activities on behalf of LifeVantage, the same data protection obligations as set out in the Provisions shall be imposed on that other service provider by way of a contract in particular providing sufficient guarantees to implement appropriate technical and Organization/organizational measures. Where that other service provider fails to fulfill its data protection obligations, the initial Distributor shall remain fully liable to LifeVantage for the performance of that other service provider's obligations.
- 2.10 The Parties agree that upon the termination of the Agreement and/or the Provisions, Distributor will promptly return to LifeVantage or destroy, as requested by LifeVantage, all Personal Data (including all copies thereof) and certify to LifeVantage that it did so. In the event applicable law does not permit Distributor to comply with the delivery or destruction of Personal Data, Distributor warrants that it will ensure the confidentiality and protection of Personal Data and that it will not Process Personal Data transferred after termination of the relationship. Distributor agrees to comply with the terms and conditions of the Provisions until all Personal Data is returned or destroyed.
- 2.11 If the Principles are amended, the Parties will work together in good faith as necessary to comply with the applicable law. If the Principles are no longer adequate to allow for the export of Personal Data from the European Union, or if LifeVantage notifies Distributor of its decision to implement another legal data transfer mechanism, the Parties will work together in good faith as necessary to implement a new data transfer mechanism.

